

 ${f Q}$ -Does responding on this RFP preclude or prevent the consultant from applying to other RFP's or working on any future work with WiredWest

**A**-Responding to this RFP does not preclude or prevent the consultant from applying to other RFP's or working on any future work with WiredWest

 $\mathbf{Q}$ -Is there a formal proposal form for the signature

 ${f A}$ - There is no formal form. We are looking for a signature from an authorized agent/person within your organization

**Q-**We would like to better understand the format of the ArcGIS information. Is it possible to provide bidders with a sample file so we can better estimate the resources and effort required to read the information? If that is not possible, can you provide more detail on what file format and software applications are used to read the information?

f A- ArcGIS is the software that we are using for the project.

Here is the link to the web site http://www.arcgis.com.

Data can be exported a few different ways, see the following as an example:

http://webhelp.esri.com/arcgisserver/9.3/java/index.htm#geodatabases/exporti2124908983.htm

 ${f Q}$ - Should the Cost submission be provided as a standalone package (binder)?

**A**- The pricing should be separate from the rest of the submission. Another binder or envelope would be ok.

**Q**- Section 5.3 states that mapping information currently available from WiredWest is in ArcGIS format. Does the information include state plane coordinate base mapping or simply the overlay layers with pole line and customer premise information?

**A-**We have pole line data from the electric companies, 15cm ortho photos from the state and we have identified each residence and building within each town on a separate layer.

 ${f Q}$ - What is the expected deliverable for this RFP in regards to the fiber design?

 ${f A}$ -High level only at this point, so that we estimate overall costs

 $\mathbf{Q}$ -Is the Respondent expected to provide all 2700 miles of cable route complete with detailed distribution to each home / business?

 ${f A}$ - No, only an estimate for cabling from the CO locations. OSP engineering will be part of the next RFP.



 $\mathbf{Q} ext{-}$ What is the budget for this scope of services?

**A-**We have \$20,000 set aside at this point.

 $\bf Q$ - Who will be completing the financial feasibility study that will be used as the basis for raising funds for this project?

**A-**The Executive Committee (Kevin Cahill is on it) along with a Financial Planner.

 ${f Q}$ - Has primary market research been completed for any of the member communities?

**A-** It has been completed for all towns.

**Q-** Does WiredWest plan to install the video head end systems?

**A-**We are not planning on installing any video head end system at this time we are looking for costs only.

 ${f Q}$ - What is the proposed operating/business model? Does it assume open access and/or use of a third party network operator?

A- Open access, run by WiredWest.

 $\mathbf{Q} extsf{-}\mathsf{Has}$  the funding for this scope of services been secured by WiredWest?

A- Yes.

 $\bf Q$ -Please confirm that the following items are to be delivered by the successful awardee, not as part of the RFP response.

- 1. High-Level network layout and cabling design
- 2. Equipment and software selection to run and manage the network
- 3. Cable and field hardware selection
- 4. Estimated construction and operating costs for the entire project

**A-** All are due as deliverables by the successful awardee.

 $\bf Q$ -Does the 2,700 miles of network cable include allocation for Drop cable into customer premises, or is this strictly last mile cable to the closest pole?

**A-** The 2700 mile estimate is roadway miles only and does not include the distances to the customers premises.



 ${f Q}$ -Will the Consultant be required to actively support the development of the construction RFP?  ${f A}$ -No

 ${f Q}$ - Will the Consultant be provided with a listing of the towns, including estimated fiber mileage and locations of premises to be connected during the resulting Construction phase of this project?  ${f A}$ -Yes

 ${f Q}$ - When is the Letter of Interest required to be submitted by? Is this part of the overall response package?

 $\mathbf{A}$ - It is part of the overall response and due 7/18/2012.

 ${f Q}$ - Will the Consultant be required to update the existing Mapping information with route designs and strand allocation as part of the Scope of Work?

**A-**Yes

**Q**- Besides roads, poles, businesses, residences and Central Office candidate locations, are there any other layers/level of detail incorporated in the ArcGIS that will be provided to the winning bidder?

**A-** All the maps are done on Mass State plane coordinate base mapping, Mass DOT layers are included, Census Bureau Tiger Roads layer are included, private roads and driveways layer.

 ${f Q}$  – Will designs and drawing be required to be stamped by a certified Professional Engineer?  ${f A}$  –Yes

 $\mathbf{Q}$ - Is it expected that pricing be provided on the cost of the content delivered by a head-end, or just the installation of the head end?

 ${f A}$  - Estimates on the Installation of the head end only.

**Q-** Is it correct to assume that there is no field data collection required of the winning Consultant (only desktop review required)?

 $\mathbf{A} extsf{-}$  No field data collection is required for this RFP.



 ${f Q}$ - What is the funding source for the construction portion of this project?

A- TBD

**Q-**Will the Consultant will be required to assist Wired West in developing a funding / grant proposal for money from state or federal entities for the construction portion of this project?

A- No

 ${f Q}$ -Our questions is does the deliverable include what is normally considered a detailed outside plant design including construction drawings?

**A-** We are not after a detailed design at this time or OSP drawings. Unit based cost factor is preferred the estimated route length.

 ${f Q}$ - Who are the audience of this RFP deliverable and what types of funding sources is WiredWest pursing/considering?

**A-** The audience are members of the Board of Directors of WiredWest that are on the Technology Committee. Funding source(s) are not confirmed yet, most likely from the municipal bond market.

 ${f Q}$ - Regarding operating costs, Has WiredWest determined if they will self-perform running of the network or hire a third party? Or is that recommendation/comparison part of the deliverable?

**A-** The final plan has not been formulated yet for staffing and or contracting operating costs. It is not part of the deliverable unless the consultant feels it is of enough importance to include it.

**Q-** Where do we find the cabling guidelines noted in 5.7?

 ${f A}$ - The guidelines will be made available to the consultant on award of the RFP.

 ${f Q}$ - Do you intend to determine optical equipment and software as part of the high level design?

**A-** Yes

 ${f Q}$ - Please define "Comprehensive network design and equipment selection will be incorporated into a construction RFP to be issued at a later date."

 ${f A}$ - The detailed OSP design and field equipment will be part of an RFP to be issued at a later date.

 ${f Q}$ - Will the construction RFP be Engineer, Furnish and Install when you reach the implementation phase?

**A-** TBD



**Q-** Please define "...paid on a lump sum project cost."

**A-** Payment for services to the consultant awarded this RFP will be made as a lump sum payment.

 $\mathbf{Q}$ - Is the lump sum based on a percentage of total project cost or the engineer's opinion of cost to perform the design budget?

 ${f A}$ -The lump sum payment is based on the awarded consultant proposal costs.

 $\mathbf{Q}$ - Is the purpose of this RFP to prepare a detailed network design suitable to begin the construction process or a high level design and budget?

**A-** High level design and cost estimates for budgets

 ${f Q}$  - Will detailed engineering and field design be performed afterwards based on the high level design?

A- Yes

 $\mathbf{Q}$ - Specific solutions for hardware and software are usually vetted in a later RFP process after the high level design is complete. Are you expecting specific recommendations as part of this RFP or generic for budget purposes?

**A-**Specific recommendations are preferred

 $\bf Q$ - Are private roads and housing associations clearly identified on the drawings to be provided us or is the engineer expected to research this as part of this RFP?

 ${f A}$  – A list of private roads and associations will be provided to the successful consultant

 $\mathbf{Q}$ - Has an Environmental Assessment for threatened and endangered species and cultural resources been performed for this project?

A- No

 $\bf Q$ - Is the engineer expected to perform an on sight evaluation of the potential Central Office locations as part of this RFP?

A- No

 ${f Q}$ - Please provide number of Central Office locations to be researched.

**A-** zero